



REDROCK
International

Believing in People

PERFORMANCE MANAGEMENT

A **PROACTIVE PROCESS** not a
REACTIVE EVENT

Learn how to deliver performance appraisals for your team that accurately encourage, challenge and identify the route to improved performance.

Overview

Great performance doesn't happen on its own – people need to be guided, developed and managed.

This course equips participants to set clear goals, provide good quality feedback and identify achievable routes to improved performance with the individuals on their team. Leaders are inspired to create a culture of honesty, praise for good work and setting the paths to excellence.

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How this Course Works

For many, performance appraisals simply don't happen or are ineffective and just the route to giving annual salary decisions. We help participants to integrate performance appraisal into their performance culture.

The course provides a step-by-step guide to performing appraisals with a particular emphasis on how best to give negative feedback. From the start, the group will practice performance appraisals. Participants are observed throughout and in-depth personal feedback from both instructors and fellow participants is given, allowing rapid progress.

What you will learn

By the end of the course you should be able to:

- Get better performance from your team and team members
- Carry out effective performance appraisals
- Create a culture that inspires good performance
- Give negative feedback in a way that builds trust and relationship

What you will get

On the course you will receive the following:

- Course Workbook
- Feedback & Action Plan
- Red Rock International Certificate of Attendance

The Experience:

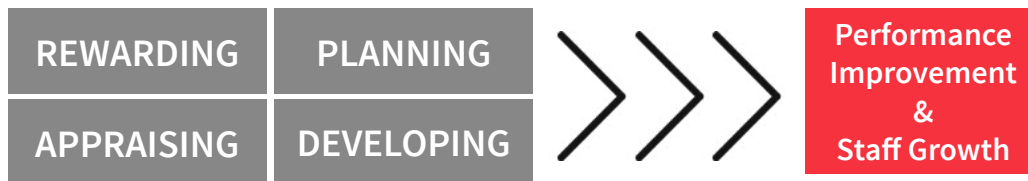
Quoridor
Mosaic
Talking Heads
Scenarios on Camera



Duration
Customizable

See our website for more details

COURSE MODEL - THE PROCESS MODEL



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